

London, England, 12 April 2011

# FiscalReps launches country-specific IPT training

Independent consultancy FiscalReps is launching a series of insurance premium tax (IPT) training events, with each course targeted at compliance in two specific countries.

FiscalReps is the European market leader in IPT compliance services and Mike Stalley, the company's chief executive officer and founder, says: "There is no IPT harmonisation in the European Union, which can make compliance extremely challenging. Each country operates independently, with different IPT rates and compliance requirements, which can vary dramatically. Ireland, for example, has an IPT rate of 3%, Finland's IPT rate is 23%, and the UK operates with both a standard (6%) and higher (20%) rate.

"Although FiscalReps already offers comprehensive, industry-leading IPT training, not every organisation or individual needs to understand IPT compliance in each separate country. The beauty of these new courses is that they are targeted on a country-by-country basis, which means delegates only need to attend the training sessions relevant to their needs.

"Each event will cover two countries. Delegates will be able to attend the sessions for both countries, delivered in just two-and-a-half hours, or could even choose only to attend for one of the sessions, therefore focusing on a single country. All the courses will be held in London, in the morning."

The full schedule of countries covered by the new courses is:

- > Thursday May 5 2011: France and Germany
- > Thursday May 19 2011: Greece and the Netherlands
- > Thursday June 2 2011: Spain and Portugal
- > Thursday June 16 2011: Italy and Austria
- > Thursday September 15 2011: Denmark and Finland
- > Thursday September 29 2011: UK and Ireland
- > Thursday October 27 2011: Federal taxes in the USA and Canada
- > Thursday November 3 2011: Belgium and Luxembourg

Each course will cover all the fundamental principles of IPT, from how the class of business affects rates through to the requirements for local fiscal representation, and from licensing and passporting through to the importance of the location of the risk.

Stalley continues: "No other company offers the IPT experience and expertise of FiscalReps. We're perfectly placed to share our knowledge with insurance professionals. Delegates at these courses will leave with practical tools for their future work."

Spaces for all the courses are limited, so anybody wishing to book now should contact Ronnie Wrixon on: +44 (0)20 7663 5672 or by email at: [Ronnie.Wrixon@fiscalreps.com](mailto:Ronnie.Wrixon@fiscalreps.com).

FiscalReps also offers bespoke training services, delivered in-house to management teams, upon request.

**Ends**

## FOR FURTHER INFORMATION

80:20 Communications, Telephone: +44 (0)20 7664 6310

Marc Cornelius: [mcornelius@8020comms.com](mailto:mcornelius@8020comms.com)

Barry Dunstall: [bdunstall@8020comms.com](mailto:bdunstall@8020comms.com)

## NOTES TO EDITORS

### About FiscalReps

FiscalReps is an independent consultancy that helps insurance businesses to comply with insurance premium tax (IPT) and parafiscal taxes internationally. The company is the European market leader, with a client list that includes many top insurers, brokers and corporate captive owners. Further information is available at: [www.fiscalreps.com](http://www.fiscalreps.com).